

29th August 2017



Sent by email

Dear Customer,

QUBE LOGISTICS (AUST) PTY LTD
ABN 18 123 003 930

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Sydney, NSW, 2000
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RE: International Terminal Fee

Customers are advised that effective 9th October 2017, QUBE Logistics (QL) will be introducing an International Terminal Fee at its container freight station terminals in Brisbane, Sydney, Melbourne, Adelaide and Perth.

The introduction of the International Terminal Fee is necessitated by significant cost increases incurred by QL since 2014, including higher rent, land tax & energy costs, increased labour costs and property maintenance costs relating to the upkeep of the respective facilities thus allowing QL to maintain a high standard of service to its customers.

Throughout this period QL has avoided passing these costs through the supply chain, however given the market conditions of the container freight station sector, specifically the volume fluctuations of inbound containers and moreover QL's requirement to continue investing in its facilities, it is left with no alternative but to introduce this fee.

The International Terminal Fee will be payable at the time of collection and will be billed on a per gate pass basis (i.e. lowest house bill). QL will ensure the necessary payment facilities are available at the aforementioned locations thus enabling transactions to be completed.

The International Terminal Fee will be as follows;

Brisbane \$30.00 per gate pass

Sydney \$30.00 per gate pass

Melbourne \$30.00 per gate pass

Adelaide \$30.00 per gate pass

Fremantle \$30.00 per gate pass

Please do not hesitate to contact your local QUBE account representative or the undersigned should you wish to discuss further.

Kind Regards,

A handwritten signature in black ink, appearing to read "J Moore", written over a light grey rectangular background.

Jack Moore

National Business Development Manager